

Institutional Advancement Executive Summary

Southwest Tennessee Community College draws on the legacies of two colleges that consolidated July 1, 2000.

Southwest Tennessee Community College is a comprehensive, multicultural, public open-access college whose mission is to anticipate and respond to the educational needs of students, employers, and communities in Shelby and Fayette counties and the surrounding Mid-South region.

Institutional Advancement

The mission of the Institutional Advancement (IA) division is to enhance community awareness of the value of Southwest Tennessee Community College and to increase the resources needed for improving, and delivering a quality educational experience.

Foundation

The mission of the Institutional Development Unit is to find, cultivate, and secure external financial support that will assist the college in fulfilling its mission, reaching its objectives, and realizing its goals.

Grants Office

The mission of the Grants Office is to secure external funding for college priorities via local, state, and federal funding sources.

Generally, the Institutional Advancement Division Grants Office secures approximately five to six million dollars annually in external funding from local, state, and federal funding sources. Moreover, all of the funding that Southwest receives meets College priorities even though it (funding) maybe designated for a variety of different thrusts through the delivery of various projects and programmatic services designed to increase the College's capacity to provide a comprehensive and holistic educational experience for our students.

Notably, over the last 3 ½ years, and with minima staff under the direction of the Vice President Institutional Advancement, the IA Division secured more external funding since the inception of Southwest. In 2013 alone, the College received three Trade Adjustment Assistance Community College and Career Training Grants (TAACCCT) totaling over ten million dollars to assist students interested in Advanced Manufacturing, Logistics and Transportation, and Process Control careers under the Workforce Development Department.

Additionally, in 2014, the College received two more TAACCCT grants totaling over four million dollars. The College received these awards to create sustainable capacity for the Greater Memphis Alliance for a Competitive Workforce (community partner) to meet projected

employer demand for the next decade and to implement an intensive academic and career-counseling model to support participants seeking employment in Allied Health occupations in the Greater Memphis and surrounding metropolitan area. However, this past April, the College received notification that we were a recipient of the US Department of Commerce funding via the Economic Development Administration. The College received this funding to construct a two-story business and industry facility to house one of our flagship programs in an effort to continue meeting and responding to the needs of our students, employers and the community at large.

Please see the following chart, which provides a snapshot of the College's Grants Office external funding to date.

Local (City & County) Funding	2013-2014 (present)	2012-2013
City of Memphis Match Grant	\$100,000.00	\$100,000.00
City of Memphis-Youthbuild	\$60,000.00	
Memphis City Schools Pre-K	\$259,286.55	\$249,730.10
Shelby County Headstart	\$263,606.00	\$30,000.00
Local Funding Total	\$682,892.55	\$379,730.10
State Grant Funding		
TBR-Workforce Development Money (Equipment)	\$1,561,090.00	new funding
TBR Perkins Basic Grant	\$92,046.00	\$107,111.70
TBR Perkins Reserve Grant	\$15,000.00	one-time
TBR-Middle Tennessee State TSBDC	\$200,000.00	\$200,000.00
TBR-Tennessee College of Applied Technology (Food Stamps)	\$252,000.00	\$251,000.00
TN Department of Intellectual and Developmental Disabilities (DIDD)	\$107,275.00	\$147,025.00
TN Department of Health and Human Services Tennessee Early Childcare Training Alliance (TECTA)	\$333,300.00	\$309,000.00
TN Department of Health and Human Services Tennessee Early Childcare Training Alliance (TECTA) for scholarships	\$3,000.00	one time
Tennessee State University- (TSU) Tennessee Louis Alliance for Minority Participation-TLSAMP	\$19,000.00	new funding
TN Valley Authority-TSBDC	\$5,000.00	\$7,000.00
State Funding Total	\$2,587,711.00	\$1,021,136.70
Federal Grant Total(s)		
US Department of Commerce Economic Development Administration (EDA)	\$904,588.00	new funding
US Department of Education-Predominately Black Institutions-Competitive Grant	\$534,245.00	\$525,441.00
US Department of Education-Predominately Black Institutions-Formula Grant	\$250,000.00	\$250,000.00

US Department of Education-Upward Bound	\$341,676.00	\$360,532.40
US Department of Homeland Security	\$250,000.00	\$250,000.00
US Department of Labor H1B	\$219,153.00	\$234,735.00
US Department of Labor-TAACCT-consortia-Roane State	\$241,080.00	\$145,867.00
US Department of Labor-TAACCT-consortia-Advanced Manufacturing	\$2,993,615.00	new funding
US Department of Labor-TAACCT-consortia-Mississippi River Transportation Distribution and Logistics	\$2,854,601.40	new funding
US Department of Labor-TAACCT-Southwest Solutions	\$2,661,480.00	new funding
US Department of Labor-TAACCT-Advance Southwest	\$2,387,247.00	new funding
US Department of Labor-TAACCT-Greater Memphis Alliance for a Competitive Workforce	\$1,654,192.00	new funding
US Department of Justice -FCI Memphis-Logistics &Transportation	\$782,129.88	\$82,922.00
US Department of Justice -FCI Memphis-Quality Assurance	\$480,099.57	\$78,974.00
US Department of Justice -FCI Millington camp		\$70,174.00
Delta Regional Authority	\$199,600.0	
Health Resources Services Administration (HRSA)		\$396,000.00
Housing and Urban Development		\$148,500.00
Housing and Urban Development		\$72,168.00
Total Federal Grant Funding	\$11,807,679.85	\$2,615,313.40
Overall Grant Total	\$19,119,722.40	\$4,016,180.20